Methodology

This study used digital news articles to compile information on layoffs occurring at the largest U.S. daily newspapers and digital-native news outlets between Jan. 1, 2017, and April 30, 2018.

Selecting news outlets

In total, the study examined reported layoffs at 145 news outlets – including 35 digital-native news outlets and 110 newspapers.

Newspapers: The newspapers were selected based on circulation data provided by the Alliance for Audited Media, and include all papers whose total Sunday circulations (print and digital combined) were over 50,000 in the fourth quarter of 2017. The Wall Street Journal was then added to the list, as it is one of the largest papers in the U.S. but does not have a Sunday edition. The following 110 newspapers were included:

The Advocate (Louisiana) Akron Beacon Journal Albuquerque Journal Arizona Daily Star The Arizona Republic Arkansas Democrat-Gazette Asbury Park Press The Atlanta Journal-Constitution Austin American-Statesman The Baltimore Sun The Birmingham News The Blade (Ohio) The Boston Globe **Boston Herald** The Buffalo News The Canton Repository The Charlotte Observer Charlotte Sun **Chattanooga Times Free Press Chicago Sun-Times** Chicago Tribune The Cincinnati Enquirer

The Columbus Dispatch The Commercial Appeal The Daily Gazette (New York) Daily Herald (Illinois) Daily News (New York) Daily Press (Virginia) The Dallas Morning News **Dayton Daily News** The Daytona Beach News-Journal The Denver Post The Des Moines Register **Detroit Free Press** El Nuevo Día The Florida Times-Union The Fresno Bee The Gazette (Colorado) The Grand Rapids Press Hartford Courant Honolulu Star-Advertiser Houston Chronicle The Indianapolis Star

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The Journal Gazette/The News-Sentinel (Indiana) The Journal News (New York) Journal Star (Illinois) The Kansas City Star **Knoxville News Sentinel** Las Vegas Review-Journal Lexington Herald-Leader Lincoln Journal Star LNP Los Angeles Times The Mercury News Miami Herald/El Nuevo Herald Milwaukee Journal Sentinel The Morning Call New York Post The New York Times The News & Observer The News Journal (Delaware) The News Tribune (Washington) The News-Press (Florida) Newsday The Oklahoman Omaha World-Herald The Orange County Register The Oregonian **Orlando Sentinel** The Palm Beach Post The Patriot-News (Pennsylvania) The Philadelphia Inquirer **Pioneer Press** Pittsburgh Post-Gazette The Plain Dealer The Post and Courier (South Carolina)

The Post-Standard (New York) The Press Democrat (California) The Press-Enterprise (California) The Providence Journal **Reading Eagle** The Record (New Jersey) The Republican (Massachusetts) **Richmond Times-Dispatch Rochester Democrat and Chronicle** The Sacramento Bee San Antonio Express-News The San Diego Union-Tribune Sarasota Herald-Tribune The Seattle Times South Florida Sun-Sentinel The Spokesman-Review The Star-Ledger Star Tribune Star-Telegram The State (South Carolina) St. Louis Post-Dispatch The Tennessean The Times (Indiana) The Times-Picayune The Virginian-Pilot The Wall Street Journal The Washington Post The Wichita Eagle Times Union Tribune-Review (Pennsylvania) Tulsa World USA Today Wisconsin State Journal

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Digital-native news outlets: Researchers assessed all domains from 11 comScore categories (Business/Finance, Directories/Resources, Entertainment, Games, Lifestyles, News/Information, Regional/Local, Services, Social Media, Sports and Technology) with at least 10 million average monthly unique digital visitors in the fourth quarter of 2017 as identified in Pew Research Center's research on the <u>state of the news media</u> for the <u>digital news sector</u>. From that set of entities, they then selected digital-native news outlets using the following criteria:

- 1. Must be "born on the web," i.e., not the website of a legacy news brand (Note: may be owned by a legacy media company).
- 2. It is a publisher of original content about news, defined as current events affecting public life (can include both original reporting and commentary/analysis). Sites are judged by an assessment of the material appearing on their homepage. A review of top stories on the home page must render some evidence of original reporting, such as interviews, eyewitness accounts or referral to source documents, by a dedicated reporter/editorial staff. Sites are also judged as news publishers if they self-describe as an organization that produces news, either in the subject headers/navigation bar and/or in their "about" or advertising section through usage of terms like "news," "journalism," "covering" or "informing."
- 3. It is not entirely focused on reviews, advice, recipes or unedited raw data.
- 4. It is not primarily a user-generated or aggregated content platform (such as Medium, Reddit or Wikipedia). Branded content such as NBA.com was also excluded.

The following 35 entities were included:

12UP.COM 247SPORTS.COM BGR.COM BLEACHERREPORT.COM BREITBART.COM BUSINESSINSIDER.COM BUSTLE.COM BUZZFEED.COM CNET.COM DEADSPIN.COM DIGITALTRENDS.COM EATER.COM ELITEDAILY.COM GAMESPOT.COM GIZMODO.COM HUFFINGTONPOST.COM IBTIMES.COM IGN.COM INVESTOPEDIA.COM JEZEBEL.COM MASHABLE.COM MAXPREPS.COM POLITICO.COM QZ.COM

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REFINERY29.COM SBNATION.COM SLATE.COM THEDAILYBEAST.COM THEVERGE.COM THRILLIST.COM TMZ.COM TOPIX.NET UPROXX.COM UPWORTHY.COM VOX.COM

Searching for news articles citing layoffs

Researchers then sought to identify any publicly reported instances of layoffs at these 145 news outlets. A number of steps were taken when searching for news articles mentioning layoffs. A round of searches was first conducted on Google News using the following criteria:

- For each news outlet, researchers used the following search query: the name of the news outlet listed in the AAM dataset in quotations (e.g., "Chicago Tribune") and "~layoff" a Google Search tool that captures variations of the word "layoff" and related terms, including "lay off", "layoffs", "layoffs", "laid off", "laid-off", and "job cuts".
- Articles were filtered by publication date, ranging from Jan. 1, 2017, to April 30, 2018. However, searches were conducted by fiscal quarters to better ensure that every layoff that occurred in the time period was identified.
- Researchers performed searches in Incognito mode on Google Chrome so that previous browser activity did not bias search results.
- The search for articles was limited to the first page of results.

Researchers separately searched for news articles on Mediagazer – an aggregator site for media news – and Pew Research Center's Daily Briefing of Media News, a newsletter compiled by Center staff that features the day's headlines about the news media industry and often includes headlines citing layoffs in larger newsrooms. This additional search was done as a check on the Google searches.

Identifying newsroom layoffs

Researchers were careful to include only layoffs directly impacting the news organizations' employees. For example, layoffs at a parent or holding company were excluded unless the announcement or coverage specified that the layoffs affected a given news outlet studied. Layoffs in an organization's international branch or newsroom were included unless they affected a different product within the news organization. This was done to guarantee that the analysis did not overcount layoffs, since many outlets share the same parent company. Cuts to vacant positions

and terminations of employees were also excluded. Mentions of buyouts that were offered or taken were counted but recorded separately and are not included in these data.

The news articles examined did not always mention the kinds of positions being eliminated, so the layoffs analyzed here may include the full range of employees at newspapers and digital-native news outlets, rather than just newsroom employees. Additionally, there may have been other reasons for the reported layoffs not covered by media accounts, and the results of the analysis are limited to the information provided by the news articles examined.

Once all instances of layoffs were recorded, researchers determined the number of people each round of layoffs affected. Many news articles gave an exact number of people who were laid off, but several gave approximations or ranges.

When a news article cited a range of laid-off staff, the stated minimum and maximum were recorded. For articles that provided an exact number or estimate of laid-off staff, the stated number was recorded as both the minimum and maximum. When only the maximum was mentioned (e.g., "up to 10"), the stated maximum was used and one was recorded as the minimum. Conversely, when only the minimum was mentioned (e.g., "at least 10"), the stated number was used as both the minimum and maximum. This was done to be as conservative as possible. The study relied on the estimated maximum number of layoffs for any individual outlet.