

## PEW INTERNET PROJECT DATA MEMO

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RE:	Cell phone use
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Americans say their cell phones aid them during emergencies and fill in their free time

But many also report driving unsafely while on their cells and they say they don't like the new intrusions and public annoyances cell phones bring to their lives – not to mention their monthly bills

The cell phone has become an integral and, for some, essential communications tool that has helped owners gain help in emergencies. Fully 74% of the Americans who own mobile phones say they have used their hand-held device in an emergency and gained valuable help.

Another striking impact of mobile technology is that Americans are using their cell phones to shift they way they spend their time. Some 41% of cell phone owners say they fill in free time when they are traveling or waiting for someone by making phone calls. And 44% say they wait to make most of their cell calls for the hours when they do not count against their "anytime" minutes in their basic calling plan.

At the same time, there are new challenges associated with cell phone use. More than a quarter of cell phone owners (28%) admit they sometimes do not drive as safely as they should while they use their mobile devices. Among cell phone users, men (32%) are more likely than women (25%) to admit they sometimes don't drive as safely as they should.

Furthermore, 82% of <u>all</u> Americans and 86% of cell users report being irritated at least occasionally by loud and annoying cell users who conduct their calls in public places. Indeed, nearly one in ten cell phone owners (8%) admit they themselves have drawn criticism or irritated stares from others when they are using their cell phones in public.

For some, the cell phone has become so central to their communications needs that they lose track of the expenses associated with their phones. Some 36% of cell owners say they have been shocked from time to time at the size of their monthly bills.

When it comes to the features Americans would like to add to their cell phones, the desire for maps tops the charts by a clear margin. Fully 47% of cell owners say they would like this feature and 38% say they would like to have instant messages from select friends sent to their cells. Some 24% of cell owners say they would like to use their phones to conduct searches for services such as movie listings, weather reports, and stock quotes. And a similar 24% of cell owners would like to add email to their mobile-phone functionality.

A third of cell owners (35%) already use text messaging features on their phones and another 13% would like to add that capacity to their phone.

Some 19% of cell owners say they would like to add the capacity to take still pictures to their cells.

These findings emerge in a national survey of cell phone owners by the Pew Research Center's Pew Internet & American Life Project, the Associated Press and AOL. The findings provide a detailed picture of the role of the cell phone in modern life, including how the use of cell phones has helped people become more spontaneous and prolific in their communication patterns. Half the survey was conducted among cell phone owners *on their cell phones* – one of the largest such samples ever conducted.

In all, 1,503 people were surveyed between March 8 and March 28 – 752 of them on their landline phones and 751 on their cell phones. Some 1,286 cell phone users were interviewed in the sample. The overall sample and the cell-phone user sample have a margin of error of plus or minus three percentage points.

It is likely that many of the behaviors reported here will intensify in coming years as more people become attached to and reliant on their mobile phones. Indeed, 23% of those who currently have landline phones say they are very likely or somewhat likely to convert to being *only* cell phone users.

<u>Other overall findings – interruptions, deception, texting spam and "American Idol"</u> In this survey of adult cell users, more than a third say their cell phones have enabled some type of unwelcome intrusion in their lives.

- 24% of cell-using adults report they often feel like they have to answer their cell phones even when it interrupts a meeting or a meal.
- 22% believe that "too many" people try to get in touch with them because others know they have a cell phone.

The reasons for this become clear when cell owners describe how they use their phones: Fully 52% of all cell owners say they keep their phone on all the time and 81% of cell-only users say the device is always on.

At times, mobile phones are used abet some white lies: 22% of cell owners say they are not always truthful about exactly where they are when they are on the phone. Younger users are much more likely to say they are not always honest about where they are: 39% of cell users ages 18-29 say that.

Spam has invaded cell phones, too. About one in six cell owners (18%) report receiving unsolicited text messages on their phones from advertisers.

Asked if they had used their cells to vote in contests that had appeared on television, such as "American Idol," 8% of cell owners said they had done that.

Cell phone users are split in how attuned they are to making calls at times when it is less expensive to do so. Some 41% say they try to place most of their phone calls when they know the minutes they use won't cost them extra money, while 58% report they don't concentrate the use of their phones to those off peak hours.

## The cell features people use and want

Here are details about the features Americans already have on their phones and the features they would like to add:

The communications Swiss Army knife Percentage of cell owners who use this Don't use it now,			
	feature now on their mobile phones	but would like to have it	
Send and receive text messages	35%	13%	
Take still pictures	28%	19%	
Play games	22%	12%	
Access the internet	14%	16%	
Send / receive email	8%	24%	
Perform internet searches for things like movie listings, weather and stock quotes	7%	24%	
Trade instant messages	7%	11%	
Play music	6%	19%	
Record their own video clips	6%	17%	
Get mobile maps	4%	47%	
Watch video or TV programs	2%	14%	

Source: Pew Internet & American Life Project, Associated Press, AOL cell phone survey. March 8-28, 2006. N=1,503 (752 contacted on landlines and 751 contacted on their cell phones). In all, 1,286 cell users are in the sample. The margin of error for the cell-using population is ±3%.

Asked if they would like the option of getting instant messages forwarded from their computers to their cell phones, 17% said they would like that.

In addition, the cell phone is becoming a fashion accessory for many users. Fully 65% have taken a step to personalize the phone in some way, such as by changing the wall paper or adding ring tones to the phone.

## How devoted cell owners are

Asked their feelings about their cells, 29% of mobile phone owners said they could live without it, 45% said they would miss it, but could do without it, and 26% said they couldn't live without it. Cell-only owners (those without landline phones) were the most likely to report complete dependence on their phones. But even among those who are cell-only users, fewer than half (47%) say they couldn't live without their phone. Some 39% of cell-only users said they would miss it but could do without it and 14% said they could live without their cell.

## The future of phone ownership

Those who have landline phones at home were asked: How likely are you to stop using your regular home phone and instead only use a cell phone? Some 8% said they were very likely to trade in their landline, and another 15% said they were somewhat likely to do so. More than half (55%) said they were not at all likely to go completely wireless with their phones.

## This survey and the state of the cell phone population

The March 2006 survey with AP and AOL was designed to understand how people use their phones and profile those relying on a cell as their only phone. This survey cannot be used to estimate the size of the cell-owning population.

The most recent survey by the Pew Research Center for The People & The Press on overall cell ownership in October, 2004 showed that 66% of American adults have cell phones. This figure is undoubtedly higher today. Jupiter Research, a research firm, estimates there are 195 million cell phones in the United States.

Several recent studies have suggested that the size of the cell-only population hovers in the vicinity of 7%-9% of American adults.

## Young adults engage their cells the most

The survey makes clear that younger cell users – those between ages 18 and 29 – have different experiences with their cell phones than do older Americans. Compared to older cell owners, young adults are more likely to reserve their calls until the hours that do not affect the minutes used in their rate plan; more likely to make spontaneous calls when they have free time they want to kill; more likely to use their cell phone to avoid disclosing where they are; and more likely to feel burdened by the intrusions the cell brings into their lives. In addition, they are more likely to experience sticker shock when monthly bills arrive.

Their overall feelings toward cell phones are more positive: 32% of the youngest cell phone users say they couldn't live without their cell, compared with 18% of cell owners ages 30 and older who say that. Fully two thirds of younger cell owners (67%) say they always have their cell phone on. Among those who have both a cell and a landline, younger cell owners are more likely than older ones to prefer their cells: 49% of them use the cell more, compared with 24% of older cell owners.

It is not surprising, therefore, that the young are also the most likely to use extra cell phone features, or that they want to acquire whatever interactive media and communications capabilities are available to them.

For instance, 36% of younger cell users say they would like the option of having instant messages sent to their cells, compared with 19% of cell owners ages 30 and older who say they want this feature. If they could limit the IM forwards just to select members of their buddy lists, young cell owners would even more avidly embrace the feature: 50% say they would like that, compared with 34% of those 30 and older.

The gap between younger cell owners and others could grow in the near term. Fully 40% of landline users between the ages of 18 and 29 say they are very likely or somewhat likely to give up their landlines and go cell-only. That compares to 19% of landline owners 30 and older who are pondering a similar switch to cells.

(continued below)

	4			=	
	Ages 18-29	Ages 30-49	Ages 50-64	Age 65+	Total
Experiences and	d attitudes				
Personalized their cells by changing wallpaper or adding ring tones	85%	72%	50%	29%	65%
I have used my cell phone in an emergency and it really helped	79%	76%	70%	65%	74%
I often make cell phone calls to fill up my free time while I'm traveling or waiting for someone	61%	43%	25%	20%	41%
I have occasionally been shocked at the size of my monthly cell phone bill	47%	38%	26%	23%	36%
When I'm on my cell phone I'm not always truthful about exactly where I am	39%	23%	9%	10%	22%
Too many people try to get in touch with me because they know I have a cell phone	37%	23%	12%	5%	22%
I often feel like I have to answer my cell phone even when it interrupts a meeting or a meal	31%	26%	14%	20%	24%
Received unsolicited commercial text messages	28%	15%	15%	13%	18%
I have drawn criticism or dirty looks because of the way I used my cell in public	14%	9%	4%	3%	8%
Used cell to vote in a contest shown on TV such as "American Idol"	14%	9%	5%	1%	8%
Features they us	se or want				
Use cells for text messaging	65%	37%	13%	8%	35%
Would like this feature	14%	14%	11%	11%	13%
Use cells to take pictures	55%	27%	11%	8%	28%
Would like this feature	16%	22%	17%	23%	19%
Use cells to play games	47%	21%	10%	3%	22%
Would like this feature	9%	11%	12%	18%	12%
Use cells to access the internet	28%	11%	8%	8%	14%
Would like this feature	20%	14%	16%	8%	16%
Use cells for email	17%	7%	4%	2%	8%
Would like this feature	26%	29%	19%	13%	24%
Use cells for instant messaging	17%	6%	1%	4%	7%
Would like this feature	19%	13%	3%	5%	11%
Use cells to search for movie listings, weather, stock prices	17%	6%	1%	3%	7%
Would like this feature	30%	31%	15%	8%	24%
Use cells to play music	15%	6%	1%	1%	6%
Would like this feature	27%	17%	12%	19%	19%
Use cells to record video	15%	5%	2%	1%	6%
Would like this feature	22%	17%	13%	20%	17%
Use cells to access mobile maps and driving directions	9%	4%	1%	1%	4%
Would like this feature	56%	51%	40%	29%	47%
Use cells for watching video or TV programs	5%	1%	1%	1%	2%
Would like this feature	23%	15%	4%	6%	149

Source: Pew Internet & American Life Project, Associated Press, AOL cell phone survey. March 8-28, 2006. N=1,503 (752 contacted on landlines and 751 contacted on their cell phones). In all, 1,286 cell users are in the sample. The margin of error for the cell-using population is ±3%.

# Those who have given up their land lines and only use cell phones are a breed apart

In this combined sample of landline and cell owners, we spoke to 200 people who only use cell phones.

Among respondents in our sample, this subpopulation is disproportionately male, under age 30, nonwhite, unmarried, and from households with modest amounts of income (households earning less than \$30,000).

These cell-only users are strikingly different from the cell owners who also have landlines. By most measures, the phone of cell-only owners is a more valuable tool to them, it has a deeper impact on them, and it has a wider array of features.

The devotion of cell-only users to their phone is pronounced: 81% of cell-only owners say they leave their cell on all the time, compared to 48% of those who have both cells and landlines who say the mobile phone is on all the time.

Among those who have cells and landline phones, two thirds (67%) report they place most of their calls with their landline and 29% make most of their calls with their mobile phones. The rest report they use both types of phones about equally.

(continued below)

Those who only use a cell phone have a distinct profile	)	
	Have a cell phone and a landline N=1087	Only have a cell phone N=200
Experiences and attitudes	N=7007	IN=200
I often make cell phone calls to fill up my free time while I'm traveling or waiting for someone	37%	66%
I have occasionally been shocked at the size of my monthly cell phone bill	34%	48%
When I'm on my cell phone I'm not always truthful about exactly where I am	20%	35%
I sometimes don't drive as safely as I should because I am talking on my cell phone	27%	34%
Too many people try to get in touch with me because they know I have a cell phone	21%	32%
I often feel like I have to answer my cell even when it interrupts a meeting or a meal	23%	30%
Received unsolicited commercial text messages	17%	25%
Used cell to vote in a contest shown on TV such as "American Idol"	7%	17%
I have drawn criticism or dirty looks because of the way I used my cell in public	7%	14%
Features they use or want	170	1170
Personalized their cells by changing wallpaper or adding ring tones	62%	83%
Would like this feature	38%	17%
Use cells for text messaging	31%	61%
Would like this feature	12%	19%
Use cells to take pictures	25%	51%
Would like this feature	20%	14%
Use cells to play games	20%	39%
Would like this feature	13%	4%
Use cells to access the internet	12%	27%
Would like this feature	16%	15%
Use cells to search for movie listings, weather, stock prices	5%	20%
Would like this feature	23%	31%
Use cells for email	8%	13%
Would like this feature	23%	31%
Use cells for instant messaging	7%	12%
Would like this feature	10%	18%
Use cells to access mobile maps and driving directions	4%	10%
Would like this feature	46%	53%
Use cells for watching video or TV programs	2%	4%
Would like this feature	12%	23%

Source: Pew Internet & American Life Project, Associated Press, AOL cell phone survey. March 8-28, 2006. N=1,503 (752 contacted on landlines and 751 contacted on their cell phones). In all, 1,286 cell users are in the sample. The margin of error for the cell-using population is  $\pm 3\%$ .

# Men and women and their mobile world

There are gender-based differences among cell owners in some arenas. Men who own cells are more likely than women cell owners to say they couldn't live without their mobile phone (34% of men report that, compared with 23% of women). On the other

hand, women are more likely than men to say they have gained help from their cells in emergencies. Some other differences are highlighted in the table below.

Mobile men and women Percentage of men and women who use cell phones			
	Men	Women	
Experiences and attitud	es		
I have used my cell in an emergency and it really helped	71%	77%	
Frequently encounter people using their cells in a loud or annoying manner	46%	53%	
I make most of my cell phone calls during the hours when the minutes are free	39%	48%	
I sometimes don't drive as safely as I should because I'm on my cell phone	32%	25%	
Features they use or want			
Use cells to take pictures	34%	23%	
Would like this feature	15%	23%	
Use cells to access the internet	17%	12%	
Would like this feature	15%	17%	

Source: Pew Internet & American Life Project, Associated Press, AOL cell phone survey. March 8-28, 2006. N=1,503 (752 contacted on landlines and 751 contacted on their cell phones). In all, 1,286 cell users are in the sample. The margin of error for the cellusing population is ±3%.

However, men and women who own cells are equally likely to send and receive text messages, to make calls to fill in their free time, to feel pressured to answer their phone whenever it rings even if it is an interruption, to be shocked on occasion at the size of the phone bill, to fake out others about where they are when they are using their cell, to have received texting spam, and to have used their cells to vote in an American Idol-type television contest.

# Racial and ethnic differences

There are some notable differences among racial and ethnic groups when it comes to things they have experienced and do with their cell phones. Nonwhites are more likely to use their cells to fill in free time with calls, to report shock at some monthly cell bills; to feel obliged to callers even when the incoming calls are interruptions; and to say too many people try to get in touch with them because they know the person has a cell phone.

A considerable amount of the difference is attributable to the Hispanic population. It is important to note that this survey was conducted in English, so the results only apply to English-speaking Hispanics and are not projectable to the overall Latino population. In addition, the Latino population in America is relatively young, compared to other groups. Thus, at least some of the differences among ethnic groups found in this survey are linked to the age differences in the populations, rather than being attributable to the racial or ethnic background of respondents.

In their overall judgment, nonwhites are more likely than whites to say they can't live
without their cell phones: 32% of cell-owning nonwhites say that, compared with 24% of
whites.

The separate profiles of whites and nonwhites				
The percentage of cell owners in each group		•		
	Whites N=979	Blacks N=156	English- speaking Hispanics N=109	
Experiences and attitudes				
I have used my cell phone in an emergency and it really helped	73%	78%	83%	
I often make cell phone calls to fill up my free time while I'm traveling or waiting for someone	38%	52%	57%	
I have occasionally been shocked at the size of my monthly cell phone bill	32%	39%	57%	
I often feel like I have to answer my cell phone even when it interrupts a meeting or a meal	21%	27%	37%	
Too many people try to get in touch with me because they know I have a cell phone	19%	33%	37%	
When I'm on my cell phone, I'm not always truthful about exactly where I am	18%	32%	39%	
Features they use and want				
Send and receive text messages	31%	42%	54%	
Would like this feature	13%	13%	11%	
Take still pictures	26%	23%	56%	
Would like this feature	20%	24%	10%	
Play games	20%	29%	40%	
Would like this feature	12%	15%	7%	
Use the internet	12%	17%	29%	
Would like this feature	15%	25%	10%	
Play music	5%	11%	16%	
Would like this feature	17%	25%	18%	

Source: Pew Internet & American Life Project, Associated Press, AOL cell phone survey. March 8-28, 2006. N=1,503 (752 contacted on landlines and 751 contacted on their cell phones). In all, 1,286 cell users are in the sample. The margin of error for the cell-using population is  $\pm$ 3%.

## Implications of these findings

When it comes to assessing the social impact of the cell phone, this survey provides evidence that:

• <u>Cell phones enable real-time action and engagement.</u> One example of this is how people use their mobile phones to gain help in emergencies. Another example is evident when people use their phones to alert each other on the fly about all kinds of things – personal news, spur-of-the-moment events, gossip, changes in plans, convening of groups or meetings, and even political activity. One term now used

to describe these communications is "smart mobbing" – which means that this technology allows people to pass along information, learn and act instantly on data that is important to them.<sup>I</sup>

- <u>Cell phone use is encouraging people to reallocate portions of their time and their communications patterns.</u> Many use their phones for spontaneous "calling around" when they have free time on their hands. They make these spontaneous calls when they are traveling, when they are waiting in line, and when they are walking down the street. It is likely this is adding to the volume and flow communication with others.
- <u>Cell phone use is changing the character of our public spaces.</u> It is now possible to be sitting on a train or walking through a park and hear some of the most intimate details of strangers' lives because of the way they are chatting on their cells. To a great many people, this comes as an unwelcome consequence of their use of a mobile phone. Cell phones are blurring the boundaries between what is public and what is private.
- <u>Cell phone use is changing expectations about when and how others are available</u> to us. These results show how much cell owners have a love-hate relationship with their phones. On the one hand, they like that they can reach out to others no matter where they are. On the other hand, they are sometimes not too happy that others – perhaps including their bosses and work colleagues – can reach out to them at any place and time.
- This survey highlights the new ways that mobile media use might grow in the near future. There are notable numbers of cell owners who know about and want access to the new applications that are being installed in cell phones internet browsing (especially for maps and directions), music playing, gaming, photo sharing, video watching, and, of course, instant messaging and texting. As we look into the future, it is possible to see how the cell phone might become the Swiss Army knife of media and communications for a considerable number of users.

<sup>&</sup>lt;sup>1</sup> See <u>http://www.smartmobs.com/</u> and <u>http://en.wikipedia.org/wiki/Smart\_mobs</u>

## <u>Methodology</u>

Interviewing for the survey was conducted by telephone March 8-28, 2006 among a sample of 1,503 adults age 18 and older. Approximately half of the interviews (752) were conducted using a landline number frame, with the remainder conducted from a cell phone number frame (751). Both sampling frames were designed by Survey Sampling, Inc. In order to compensate respondents for any toll charges incurred, those interviewed from the cell phone frame were offered an incentive of \$10 for completing the survey. Interviewing was conducted by the research firm Schulman, Ronca & Bucuvalas, Inc.

The data were weighted using demographic weighting parameters derived from the March 2005 Census Bureau's Current Population Survey, along with estimates of current patterns of telephone status in the U.S., using an iterative technique that simultaneously balances the distributions of all weighting parameters.

For results based on the total sample, one can say with 95% confidence that the error attributable to sampling is plus or minus 3 percentage points. Sampling error for subgroups in the sample would be larger than 3 points. In addition to sampling error, one should bear in mind that question wording and practical difficulties in conducting surveys can introduce error or bias into the findings of opinion polls.

# About the Pew Research Center and Pew Internet & American Life Project

The Pew Research Center is a nonpartisan "fact tank" that provides information on the issues, attitudes and trends shaping America and the world. It does not take positions on policy issues. The Pew Internet & American Life Project is one of the research organizations at the Center. It examines the social impact of the internet and other communications technologies.

# About the Associated Press

The Associated Press is the world's oldest and largest newsgathering organization, providing content to more than 15,000 news outlets with a daily reach of 1 billion people around the world. Its multimedia services are distributed by satellite and the Internet to more than 120 nations. For more information, visit www.ap.org.

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